# חAmIBIA UחIVERSITY <br> OF SCIEПCE AПD TECHחOLOGY 

## FACULTY OF COMMERCE, HUMAN SCIENCE AND EDUCATION

 DEPARTMENT OF MARKETING, LOGISTICS AND SPORT MANAGEMENT| QUALIFICATION: BACHELOR OF LOGISTICS AND SUPPLY CHAIN MANAGEMENT HONOURS |  |  |
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| QUALIFICATION CODE: 08LSCH | LEVEL: 8 |  |
| COURSE CODE: FTL821S | COURSE NAME: FINANCIAL TECHNIQUES FOR LOGISTICS <br> MANAGEMENT OPERATIONS |  |
| SESSION: NOVEMBER 2022 | PAPER: THEORY AND PRACTICAL |  |
| DURATION: 180 MINUTES | MARKS: 100 |  |
| FIRST OPPORTUNITY EXAMINATION QUESTION PAPER |  |  |
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| MODERATOR | Mr. Johannes Ndjuluwa |  |

## INSTRUCTIONS

1. This question paper consists of six pages including this cover page.
2. Start with the question that you understand best, and please number all your answers clearly, and correctly.
3. Avoid any form of academic dishonesty.
4. Where applicable, please show all your workings.
5. Students should use their intuitions to deal with any perceived ambiguities, and all assumptions made should clearly be indicated as such.
6. For qualitative answers, the number of marks allocated should serve as the basis for the length of your answer.
7. Unless otherwise stated, round off all your final answers to two decimal places.
8. The use of Financial Calculators or PV/FV Tables is permitted.
9. Strictly, pencil work shall be marked.

## -*THE PAPER CONSIST OF 5 PAGES INCLUDING THIS COVER PAGE + 1 PAGE OF PV \& FV TABLE

Suppose your entity is contemplating to purchase a new motor vehicle as a way of increasing its fleets in five years' time. The value of the motor vehicle is estimated at $N \$ 350000$. No deposit would be required. In order to make this happen, your entity decides to invest N\$25000 at 12\% per annum each year for the next five years. The investment should be made at the end of each year. Accordingly, your entity would be required to top up for any shortfall should there be any. Luckily, your entity's bank is willing to finance the shortfall, payable at $10 \%$ interest per annum over five years' equal annual instalments.

| REQUIRED: |  | MARKS |
| :---: | :--- | :---: |
| 1.1. | What type of annuity implied in above? | 2 |
| 1.2. | Determine the value of your entity's investment at the end of five years. | 5 |
| 1.3. | Is the investment sufficient to cover the total purchase. | 2 |
| 1.4. | What made up an instalment? | 2 |
| 1.5. | Based on your answer in (1.3), calculate the instalment to be paid at 10\% interest over <br> five year period. | 3 |
| 1.4. | Prepare an Amortization table based on the shortfall obtained in 1.3, and the <br> instalment figure you have calculated in (1.5). Show all the applicable columns. | 11 |
| TOTAL MARKS |  | $\mathbf{2 5}$ |

## QUESTION 2

## (25 MARKS, 47 MINUTES)

Consider the following data which has been extracted from the records of two rival Suppliers in a manufacturing industry.

| Income Statement for the year ended 31 December 2021 |  |  |  |
| :--- | :---: | :---: | :--- |
|  | SUPPLIERS |  |  |
|  | Notes | A | B |
| Sales revenue | 1 | $150,000.00$ | $135,000.00$ |
| Less: Cost of sales |  | $90,000.00$ | $75,900.00$ |
| Gross profit |  | $60,000.00$ | $59,100.00$ |
| Less: Operating expenses |  | $25,000.00$ | $12,000.00$ |
| Profit before interest and tax |  | $35,000.00$ | $47,100.00$ |
| Interest paid |  | $5,000.00$ | $6,000.00$ |
| Profit before tax |  | $30,000.00$ | $41,100.00$ |
| Taxation @ 30\% |  | $9,000.00$ | $\mathbf{1 2 , 3 3 0 . 0 0}$ |
| Profit after tax |  | $\mathbf{2 1 , 0 0 0 . 0 0}$ | $\mathbf{2 8 , 7 7 0 . 0 0}$ |

Balance Sheet as at 31 December 2021

|  |  | SUPPLIERS |  |
| :---: | :---: | :---: | :---: |
|  |  | A | B |
| ASSETS: | Notes |  |  |
| Total Non-current assets |  | 500,000.00 | 480,000.00 |
| Total Current assets | 2 | 300,000.00 | 220,000.00 |
| TOTAL ASSETS |  | 800,000.00 | 700,000.00 |
| EQUITY AND LIABILITIES: |  |  |  |
| EQUITY: |  |  |  |
| Common equity |  | 350,000.00 | 250,000.00 |
| Retained earnings |  | 21,000.00 | 28,770.00 |
| TOTAL EQUITY |  | 371,000.00 | 278,770.00 |
|  |  |  |  |
| LIABILITIES: |  |  |  |
| Total Long-term debts |  | 317,000 | 326,230 |
| Total Short-term debts |  | 112,000 | 95,000 |
| TOTAL LIABILITIES |  | 429,000 | 421,230 |
|  |  |  |  |
| TOTAL EQUITY AND LIABILITIES |  | 800,000 | 700,000 |

## Notes:

1. For each company, $20 \%$ of sales revenue is cash and the balance is on credit.
2. Accordingly, for each company, $15 \%$ of total current assets represents inventory, while $10 \%$ of the same figure represents accounts receivable.

## NB: Assume a 365 days-calendar year.

| REQUIRED: |  | MARKS |
| :--- | :--- | :---: |
| 2.1. | Using the information provided, for each supplier, compute the following ratios and <br> comment on results: <br> a. Current ratio; <br> b. Quick ratio; | 9 |
| 2.2. | Using the information provided, for each supplier, calculate the following ratios and <br> assuming that you are to pick one of the two suppliers as your potential supplier, <br> comment on the results. |  |
| a. Net profit margin; <br> b. Gross profit margin; <br> c. Average collection period; <br> d. Accounts receivable turnover; <br> e. Inventory turnover; <br> f. Days sales in inventory; | 16 |  |


|  | g. Debt ratio. |  |
| :--- | :--- | :---: |
| TOTAL MARKS | 25 |  |

QUESTION 3
(15 MARKS, 27 MINUTES)

As a way of raising finance to finance capital projects, suppose your organization has issued a N\$ 1000 bond with a coupon rate of $10 \%$ per annum paid annually, and promises to pay back the principal in five years. Suppose the current market interest rate on similar bonds is $10 \%$.

| REQUIRED: Carefully, answer the following questions: |  | MARKS |
| :--- | :--- | :---: |
| 3.1. | Distinguish between a bond holder and bond issuer, and explain how your <br> organization is called in this transaction. | $\mathbf{2}$ |
| 3.2. | Compute the value of this bond today as per the given information, and state how <br> it is trading. | $\mathbf{4}$ |
| 3.3. | Suppose no change in the coupon rate. What would happen if: <br> i. Current market interest rate increases by $10 \%$. <br> ii. $\quad$ Current market interest rate decreases by $10 \%$. | $\mathbf{9}$ |
| TOTAL MARKS FOR QUESTION 4 |  |  |

Suppose your organization is considering to invest in one of the following mutually exclusive projects. It is your organization's policy to accept projects of this nature on the basis of their risk profile which it measures through each project's standard deviation. The expected returns at various states of the economy are provided as follows:

| Statement of the economy | Probability | Project A | Project B | Project C |
| :--- | :---: | :---: | :---: | :---: |
| Normal | $30 \%$ | $10 \%$ | $12 \%$ | $8 \%$ |
| Boom | $50 \%$ | $15 \%$ | $18 \%$ | $12 \%$ |
| Recession | $20 \%$ | $-10 \%$ | $-6 \%$ | $-4 \%$ |


| REQUIRED: Carefully answer the following questions within their context. |  | MARKS |
| :---: | :--- | :---: |
| 4.1. | What does the risk-return tradeoff say as far as investments are concern? | $\mathbf{2}$ |
| 4.2. | Mention two types of risk categories and state which one cannot be diversified, <br> and why? For each, identify the statistical measure that can be used to measure <br> it. | $\mathbf{4}$ |
| 4.3. | On the basis of standard deviation, which of the three projects would you <br> recommend to your organization and why? | $\mathbf{1 5}$ |
| 4.4. | Differentiate between Degree of operating leverage (DOL), and Degree of <br> Financial Leverage (DFL). Clearly explain what each is an indicative of. | $\mathbf{4}$ |
| TOTAL MARKS | $\mathbf{2 5}$ |  |

## QUESTION 5 (10 MARKS)

| REQUIRED: |  | MARKS |
| :--- | :--- | :---: |
|  | What are the five-C's of credit, and why is it important to consider them when <br> profiling prospective suppliers? | 10 |
| TOTAL AMRKS | 10 |  |

Table 4

| $\begin{array}{\|l\|} \hline \text { Presen } \\ \hline \text { Period } \\ \hline \end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ... $\left.18 \%(1+1)^{\wedge} n\right)$. |  | 20\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1\% | 2\% | 3\% | 4\% | 5\% | 6\% | 7\% | 8\% | 9\% | 10\% | 11\% | 12\% | 13\% | 14\% | 15\% | 16\% | 17\% |  |  |  |
|  | 0.990 | 0.980 | . 971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 |
| 2 | 1.970 | 1.942 | 1.913 | 1.886 | 1.859 | 1.833 | 1.808 | 1.783 | 1.759 | 1.736 | 1.713 | 1.690 | 1.668 | 1.647 | 1.626 | 1.605 | 1.585 | 1.566 | 1.547 | 1.528 |
|  | 2.941 | 2.884 | 2.829 | 2.775 | 2.723 | 2.673 | 2.624 | 2.577 | 2.531 | 2.487 | 2.44 | 2.402 | 2.361 | 2.322 | 2.283 | 2.246 | 2.210 | 2.174 | 2.140 | 2.106 |
|  | 3.902 | 3.808 | 3.717 | 3.630 | 3.546 | 3.465 | 3.387 | 3.312 | 3.240 | 3.170 | 3.102 | 3.037 | 2.974 | 2.914 | 2.855 | 2.798 | 2.743 | 2.690 | 2.639 | 2.589 |
|  | 4.853 | 4.713 | 4.580 | 4.452 | 4.329 | 4.212 | 4.100 | 3.993 | 3.890 | 3.791 | 3.696 | 3.605 | 3.517 | 3.433 | 3.352 | 3.274 | 3.199 | 3.127 | 3.058 | 2.991 |
| 6 | 5.795 | 5.601 | 5.417 | 5.242 | 5.076 | 4.917 | 4.767 | 4.623 | 4.486 | 4.355 | 4.231 | 4.111 | 3.998 | 3.889 | 3.784 | 3.685 | 3.589 | 3.498 | 3.410 | 3.326 |
|  | 6.728 | 6.472 | 6.230 | 6.002 | 5.786 | 5.582 | 5.389 | 5.206 | 5.033 | 4.868 | 4.712 | 4.564 | 4.423 | 4.288 | 4.160 | 4.039 | 3.922 | 3.812 | 3.706 | 3.605 |
| 8 | 7.652 | 7.325 | 7.020 | 6.733 | 6.463 | 6.210 | 5.97 | 5.747 | 5.535 | 5.335 | 5.14 | 4.968 | 4.799 | 4.639 | 4.487 | 4.344 | 4.207 | 4.078 | 3.954 | 3.837 |
| 9 | 8.566 | 8.162 | 7.786 | . 43 | 7.108 | 6.802 | 6.515 | 6.247 | 5.995 | 5.759 | 5.537 | 5.328 | 5.132 | 4.946 | 4.772 | 4.607 | 4.451 | 4.303 | 4.163 | 4.031 |
| 10 | 9.471 | 8.983 | 8.530 | 8.111 | 7.722 | 7.360 | 7.024 | 6.710 | 6.418 | 6.145 | 5.889 | 5.650 | 5.426 | 5.216 | 5.019 | 4.833 | 4.659 | 4.494 | 4.339 | 4.192 |
| 11 | 10.368 | 9.787 | 9.253 | 8.760 | 8.306 | 7.887 | 7.499 | 7.139 | 6.805 | 6.495 | 6.207 | 5.938 | 5.687 | 5.453 | 5.234 | 5.029 | 4.836 | 4.656 | 4.486 | 4.327 |
| 12 | 11.255 | 10.575 | 9.954 | 9.385 | 8.863 | 8.384 | 7.943 | 7.536 | 7.161 | 6.814 | 6.492 | 6.194 | 5.918 | 5.660 | 5.421 | 5.197 | 4.988 | 4.793 | 4.611 | 4.439 |
| 13 | 12.134 | 11.348 | 10.635 | 9.986 | 9.394 | 8.853 | 8.358 | 04 | . 487 | 7.103 | 6.750 | 6.424 | 6.122 | 5.842 | 5.583 | 5.34 | 5.118 | 4.910 | 4.715 | 4.533 |
| 14 | 13.004 | 12.106 | 11.296 | 10.563 | 9.899 | 9.295 | 8.745 | 8.244 | 7.786 | 7.367 | 6.982 | 6.628 | 6.302 | 6.002 | 5.724 | 5.468 | 5.229 | 5.008 | 4.802 | 4.611 |
| 15 | 13.865 | 12.849 | 11.938 | 11.118 | 10.380 | 9.712 | 9.108 | 8.559 | 8.061 | 7.606 | 7.191 | 6.811 | 6.462 | 6.142 | 5.847 | 5.575 | 5.324 | 5.092 | 4.876 | 4.675 |
| 16 | 14.718 | 13.578 | 12.561 | 11.652 | 10.838 | 10.106 | 9.447 | 8.851 | 8.313 | 7.824 | 7.379 | 6.974 | 6.604 | 6.265 | 5.954 | 5.668 | 5.405 | 5.162 | 4.938 | 4.730 |
| 17 | 15.562 | 14.292 | 13.166 | 12.166 | 11.274 | 10.477 | 9.763 | 9.122 | 8.544 | 8.022 | 7.549 | 7.120 | 6.729 | 6.373 | 6.047 | 5.749 | 5.475 | 5.222 | 4.990 | 4.775 |
| 18 | 16.3 | 14.992 | 13.7 | 12.659 | 1.690 | 10.828 | 10.059 | 9.372 | 8.756 | 8.20 | 702 | 7.250 | 6.840 | 6.467 | 6.128 | 5.818 | 5.534 | 5.273 | 5.033 | 4.812 |
| 19 | 17.226 | 15.678 | 14.324 | 13.134 | 12.085 | 11.158 | 10.336 | 9.604 | 8.950 | 8.365 | 7.839 | 7.366 | 6.938 | 6.550 | 6.198 | 5.877 | 5.584 | 5.316 | 5.070 | 4.843 |
| 20 | 18.046 | 16.351 | 14.877 | 13.590 | 12.462 | 11.470 | 10.594 | 9.818 | 9.129 | 8.514 | 7.963 | 7.469 | 7.025 | 6.623 | 6.259 | 5.929 | 5.628 | 5.353 | 5.101 | 4.870 |
| 25 | 22.023 | 19.523 | 17.413 | 15.622 | 14.094 | 12.783 | 11.654 | 10.675 | 9.823 | 9.077 | 8.422 | 7.843 | 7.330 | 6.873 | 6.464 | 6.097 | 5.766 | 5.467 | 5.195 | 4.948 |
| 30 | 25.808 | 22.396 | 19.600 | 17.292 | 15.372 | 13.765 | 12.409 | 11.258 | 10.274 | 9.427 | 8.69 | 8.055 | 7.496 | 7.003 | 6.566 | 6.177 | 5.829 | 5.517 | 5.235 | 4.979 |
| 35 | 29.409 | 24.999 | 21.487 | 18.665 | 16.374 | 14.498 | 12.948 | 11.655 | 10.567 | 9.644 | 8.855 | 8.176 | 7.586 | 7.070 | 6.617 | 6.215 | 5.858 | 5.539 | 5.251 | 4.992 |
| 40 | 32.835 | 27.355 | 23.115 | 19.793 | 17.159 | 15.046 | 13.332 | 11.925 | 10.757 | 9.779 | 8.951 | 8.244 | 7.634 | 7.105 | 6.642 | 6.233 | 5.871 | 5.548 | 5.258 | 4.997 |
| 50 | 39.196 | 31.424 | 25.730 | 21.482 | 18.256 | 15.762 | 13.801 | 12.233 | 10.962 | 9.915 | 9.042 | 8.304 | 7.675 | 7.133 | 6.661 | 6.246 | 5.880 | 5.554 | 5.262 | 4.999 |

